

Premier Producer Development Program - Commercial Insurance Basics

Location: Long Island, NY office

Dates: May 7 - 11, 2018

Program Location:
Long Island office
333 Earle Ovington Blvd
Uniondale, NY 11553

Program Manager:
Doris Hoopes
201 323 3512

	Monday	Tuesday	Wednesday	Thursday	Friday
	May 7	May 8	May 9	May 10	May 11
		8:00 - 11:30 Commercial Property Continued	8:00 - 10:00 Crime	8:00 - 10:00 Business Auto/Garage Continued	8:00 - 9:00 Risk Management 9:00 - 9:30 Final Exam 9:30 -10:00 Awards - Intro to Week 2
		11:30 - 12:00 Business Income	10:00 - 12:00 CGL	10:00 - 12:00 Workers Compensation	
		Lunch 12:00 - 12:30	Lunch 12:00 - 1:00	Lunch 12:00 - 1:00	
1:00 - 1:30 Introduction	12:30 - 3:00 Business Income Continued	1:00 - 2:30 CGL Continued	1:00 - 2:00 Workers Compensation Continued		
1:30 - 5:00 Commercial Property		2:30 - 3:00 BOP	2:00 - 4:00 Umbrella		
	3:00- 5:00 Inland Marine	3:00 - 5:00 Business Auto/Garage	4:00 - 5:00 Cases & Coverages		

Premier Producer Development Program - Commercial Products and Sales

Location: Long Island, NY office

Dates: May 14 - 17, 2018

	Monday	Tuesday	Wednesday	Thursday
	May 14	May 15	May 16	May 17
Program Location: Long Island office 333 Earle Ovington Blvd Uniondale, NY 11553		8:30 - 12:00 Chubb Products	8:30 - 12:00 Sales Training <i>Jeff Jenkins</i>	8:30 - 11:00 Sales Training <i>Jeff Jenkins</i>
Program Manager: Doris Hoopes 201 323 3512		Lunch 12:00 - 12:45	Lunch 12:00 - 12:45	
	1:00 - 4:30 Chubb Products	12:45 - 4:45 DiSC <i>Doris Hoopes</i> Professionalism in the Workplace <i>Doris Hoopes</i>	12:45 - 4:30 Sales Training <i>Jeff Jenkins</i>	