



CREST | Commercial, Risk Engineering & Sales Training

Program Agenda for June 25-27, 2019

Day One

Tuesday, June 25

1:00 – 1:30 pm	Introductions, Overview & Objectives
1:30 – 2:30 pm	High level Chubb Business Division Overview
	- Chubb Major
	- Commercial Insurance Middle
	- Small Commercial Insurance
2:30 – 3:30 pm	Fire suppression and sprinkler demonstration
3:30 – 4:30 pm	Cybersecurity Insurance

Day Two

Wednesday, June 26

8:00 – 8:30 am	Breakfast
8:30 – 9:30 am	Commercial Insurance – Middle Market Package - Customarq
9:30 – 10:30 am	Drone demonstration
10:30 – Noon	Commercial Insurance Middle Market Digital Tools & Resources
	- Mid-Market Web App
	- Business Income calculator
	- Online tool demonstrations
Noon – 1:00 pm	Lunch
1:00 – 5:00 pm	Value-Based Selling with Cindy McGovern

Day Three

Thursday, June 27

8:00 – 8:30 am	Breakfast
8:30 – 9:30 am	Slip, trip, and fall and ergonomics demonstration
9:30 – 10:30 am	D&O/Forefront
10:30 – 11:20 am	Thermography demonstration
11:20	Wrap-up and Send-off

Location:

Chubb Global Learning
Centre (GLC)
35 Columbia Road
Branchburg, NJ 08876

Contact:

Doris Hoopes
Senior Learning Specialist
(201) 323-3512
dhoopes@chubb.com

Chubb Agency Education