



Chubb Agency Education

Helping you maximize your learning opportunities

Whether you're looking to increase your insurance acumen, push your sales and service skills to the next level, or step up your leadership game, Chubb Agency Education has the learning opportunities for you. Check out our three main educational tracks alongside examples of popular topics, workshops, and webinars.

"Finally, a business training seminar about what I'm experiencing. THANK YOU!!!"
- Classroom Program Participant
Open Enrollment Virtual & Classroom Programming

Insurance & Business Acumen

- Building Business & Financial Acumen
- Continuing Education Courses
- Elements of Industry
- Elements of Insurance: Casualty
- Elements of Insurance: Property
- ISO Coverage Courses
- PRS Development Program

Sales & Service

- Advanced Sales Concepts
- Customer Centricity
- Elements of Sales & Service
- Presentation Advantage
- Professional Development Workshops
- PRS Client Management School
- CAPE: Chubb Academy for Producer Excellence
- Rising Stars
- CAPI - Certified Advisor of Personal Insurance (with Wharton/UPenn)
- CCIC - Cyber COPE® Insurance Certification (with Carnegie Mellon University)
- Executive Education Partnerships

Leadership & Executive Education

- Agency Management Topics
- DEI&B Workshops
- Ignite IMPACT: Women's Leadership Summit
- Music City Innovation
- Navigating VUCA Environments
- Strategic Business Academy
- Vision, Alignment and Execution

Webinar Series

- Chubb Industry Practices
- Chubb Products
- Industry & Insurance Trends
- Market Updates
- Risk Engineering Topics

Webinar Series

- Business Etiquette
- Chubb Services
- Customer Service Skills
- Networking & Prospecting
- Sales & Marketing Strategies

Webinar Series

- Agency Performance & Management
- Middle Market Insights with the NCMM
- Recruiting, Hiring & Retention
- Thought Leadership (AI, Macroeconomics, etc.)

Anytime Opportunities

- Webinar Archive | 100+ on-demand recordings available covering a wide assortment of insurance, sales, development, and management topics
- Online Learning Center | 100+ online anytime courses with learning paths including Introduction to Insurance, Commercial and Personal Insurance, Business Skills, and Managers Series (Cornerstone Only)
- Online Chubb Agent Onboarding

Signature Programs

- CAPI - Certified Advisor of Personal Insurance (Partnership with Wharton/UPenn)
- CCIC - Cyber COPE® Insurance Certification (Partnership with Carnegie Mellon University)
- Regional Producer Academies - CAPE, CAMP, SPA

Start learning today!

chubbeducation.com

"Excellent program that will allow me to be a valuable resource to my organization, clients and community."
- Classroom Program Participant
Open Enrollment Virtual & Classroom Programming

"Thought provoking to make us rethink the services we provide our clients, at the same time providing information and resources we can use day one to benefit our clients. Best educational program ever!"
- Classroom Program Participant
Custom Design & Bespoke Programming

For information about customized programs, reach out to your local branch.

