

Agency Education Online Course Tracks for New Recruits

These suggested course bundles were curated to rapidly develop broad-based knowledge on which to build more specialized expertise. Online courses are free of charge and can be taken at your convenience. To access the course bundles below, a Cornerstone level account is required. Unlock your Cornerstone benefits <u>here</u>.

Visit chubbeducation.com/olc-info for assistance with online course access.

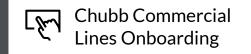
Description: Commercial Lines Focused Course Bundles

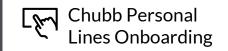
Launch New Producers Bundle >	Launch New Account Executive Bundle >
 Introduction to Insurance Introduction to Property & Casualty Insurance Insurance Distribution Channels Commercial Insurance & Risk Management Property Risk Management CGL Coverages Workers Comp Classifications (optional) BAP Declarations, Classification, and Rating Business Skills Introduction to Errors & Omissions Fine Tune Your Elevator Pitch Verbal Communications Skills: Building Rapport Powerful & Persuasive Communication Skills 	 Introduction to Insurance Introduction to Property & Casualty Insurance Insurance Distribution Channels Commercial Insurance & Risk Management Property Risk Management CGL Coverages Workers Comp Classifications (optional) BAP Declarations, Classification, and Rating Business Skills Introduction to Errors & Omissions Customer Management: Balancing Priorities Verbal Communications Skills: Effective Communication

☆ Personal Lines Focused Course Bundles

Launch New Producer Bundle >	Launch New Account Executive Bundle >
 Introduction to Insurance Insurance Distribution Channels Personal Lines Insurance Homeowners Insurance Property Core Principles Homeowners Insurance Liability Core Principles Personal Auto Insurance Introduction to the Personal Liability Umbrella Policy Business Skills Introduction to Errors & Omissions Fine Tune Your Elevator Pitch Verbal Communications Skills: Building Rapport Powerful & Persuasive Communication Skills 	 Introduction to Insurance Insurance Distribution Channels Personal Lines Insurance Property Risk Management CGL Coverages Workers Comp Classifications (optional) BAP Declarations, Classification, and Rating Business Skills Introduction to Errors & Omissions Customer Management: Anticipating Needs Customer Management: Balancing Priorities Verbal Communications Skills: Effective Communication

In addition to these foundational courses, there are dedicated Chubb-specific onboarding learning paths. Click the buttons below to navigate to these online curriculums.





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