

# Agency Education Online Course Tracks for New Recruits

These suggested course bundles were curated to rapidly develop broad-based knowledge on which to build more specialized expertise. Online courses are free of charge and can be taken at your convenience. To access the course bundles below, a Cornerstone level account is required. Unlock your Cornerstone benefits [here](#).

Visit [chubbeducation.com/olc-info](http://chubbeducation.com/olc-info) for assistance with online course access.

## Commercial Lines Focused Course Bundles

[Launch New Producers Bundle >](#)

### Introduction to Insurance

- Introduction to Property & Casualty Insurance
- Insurance Distribution Channels

### Commercial Insurance & Risk Management

- Property Risk Management
- CGL Coverages
- Workers Comp Classifications (optional)
- BAP Declarations, Classification, and Rating

### Business Skills

- Introduction to Errors & Omissions
- Fine Tune Your Elevator Pitch
- Verbal Communications Skills: Building Rapport
- Powerful & Persuasive Communication Skills

[Launch New Account Executive Bundle >](#)

### Introduction to Insurance

- Introduction to Property & Casualty Insurance
- Insurance Distribution Channels

### Commercial Insurance & Risk Management

- Property Risk Management
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### Business Skills

- Introduction to Errors & Omissions
- Customer Management: Anticipating Needs
- Customer Management: Balancing Priorities
- Verbal Communications Skills: Effective Communication

## Personal Lines Focused Course Bundles

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### Introduction to Insurance

- Insurance Distribution Channels

### Personal Lines Insurance

- Homeowners Insurance Property Core Principles
- Homeowners Insurance Liability Core Principles
- Personal Auto Insurance
- Introduction to the Personal Liability Umbrella Policy

### Business Skills

- Introduction to Errors & Omissions
- Fine Tune Your Elevator Pitch
- Verbal Communications Skills: Building Rapport
- Powerful & Persuasive Communication Skills

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### Introduction to Insurance

- Insurance Distribution Channels

### Personal Lines Insurance

- Property Risk Management
- CGL Coverages
- Workers Comp Classifications (optional)
- BAP Declarations, Classification, and Rating

### Business Skills

- Introduction to Errors & Omissions
- Customer Management: Anticipating Needs
- Customer Management: Balancing Priorities
- Verbal Communications Skills: Effective Communication

In addition to these foundational courses, there are dedicated Chubb-specific onboarding learning paths. Click the buttons below to navigate to these online curriculums.



Chubb Commercial  
Lines Onboarding



Chubb Personal  
Lines Onboarding