



Personal Risk Services - Virtual - Development Program Program Agenda for June 1 - 5, 2026

Day One		
June 1, 2026		
12:00 - 12:45 pm	Welcome & Introductions	
12:45 - 1:15 pm	Why Chubb	Ellen Kroesen
1:15 - 3:00 pm	Risk Consulting	Chris Scarpone
3:00 - 5:30 pm	Chubb Masterpiece Home Sellable Differences	Ellen Kroesen
Day Two		
June 2, 2026		
12:00 - 12:30 pm	Review	Ellen Kroesen
12:30 - 2:00 pm	Fine Arts & Collections Market	Tannie Ng
2:00 - 3:00 pm	Chubb Masterpiece Valuable Article Coverage	Ellen Kroesen
3:00 - 5:30 pm	Communicating with Confidence: Write for Results	Sean Romanoff
Day Three		
June 3, 2026		
12:00 - 12:45 pm	Review	Ellen Kroesen
12:45 - 1:45 pm	Open Ended Questions & Getting the Yes	Ellen Kroesen
1:45 - 2:00 pm	Introduction to Case Study	Ellen Kroesen
2:00 - 3:00 pm	Excess Liability	Scott Meisinger
3:00 - 5:30 pm	Communicating with Confidence: Influencing for Success	Sean Romanoff
Day Four		
June 4, 2026		
12:00 - 12:45 pm	Review	Ellen Kroesen
12:45 - 2:30 pm	Why Chubb Auto is DIFFERENT	Steve Fischl
2:30 - 3:30 pm	Auto Coverages	Ellen Kroesen
3:30 - 5:00 pm	Team Prep	Teams
Day Five		
June 5, 2026		
12:00 - 12:45 pm	Review	Ellen Kroesen
12:45 - 2:00 pm	Rec Marine	Craig Peltier
2:00 - 3:00 pm	Team Prep	Teams
3:00 - 5:15 pm	Team Presentations	Teams
5:15 pm	Wrap Up	Ellen Kroesen

All sessions are in Eastern Time

